

# Medical products firm to stay in Nassau, add 72 jobs

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A medical products company has decided to remain in Nassau County and to expand, more than doubling its workforce in return for tax breaks, officials said last night.

Genadyne / Lucina plans more than \$1 million in improvements to its two buildings to manufacture breast pumps. The company already makes wound care treatments and therapeutic mattresses. Florida officials actively wooed the former Genadyne Biotechnologies Inc. and Lucina Advanced Care Inc., which have [common](#) ownership, to move there entirely. Lucina specializes in breast pumps and has an office in [Fort Lauderdale](#).

"They were about to take the business from Nassau County and go to Florida," said Joseph J. Kearney, executive director of the county's industrial development agency. "Not only are we keeping Genadyne, a company that we have identified as a flight risk, but we are assisting in the creation of numerous jobs from the start-up of its new Lucina business."

Genadyne/Lucina employs 35 people at its headquarters in [Great Neck](#) and a factory in [Hicksville](#). Salaries, on average, total \$85,714 per year, records show.

The [IDA](#) is providing a \$77,000 sales-tax exemption on equipment and construction materials. A property tax deal will freeze taxes for three years, then increase them by 2 percent in each of the following seven years.

In return for the tax breaks, Genadyne/Lucina owners Shahzad and Melodi Pirzada have promised to create 72 jobs over three years. Shahzad, who founded the company in 1992, told the IDA's board of directors last night the new positions "definitely will" go to Nassau residents.

Genadyne/Lucina attorney Peter T. Curry said it could purchase 159 Express St. in [Plainview](#) for another factory if sales of its medical products meet expectations.

Separately, the IDA board approved tax breaks for 13 dilapidated office and industrial buildings, many in Hicksville. Together, the structures have 1.5 million square feet of space, 31 percent of which is currently vacant.

The buildings' owner, [Long Island](#) Industrial Management, plans \$26.7 million in upgrades including facades, interiors and electrical and heating systems. The latter will reduce energy consumption by 15 percent a year. The changes are needed to make the facilities attractive to tenants, company attorney Lisa [Cairo](#) said.

Nassau's aid package mirrors that of [Suffolk](#) County for Long Island Industrial's 23 buildings there.